

## HAZEL COLE

**Role: Member** 



## Job Role: Business Development Manager at Scottish Power

Since 2013, Hazel has worked in the energy industry attracting and managing corporate and domestic clients, regularly interacting with MD's, FD's, Heads of Procurement and Environmental managers to understand their energy issues, assisting with holistic solutions and negotiating agreements with partner companies. She coordinated a central file of tender data and led a team who responded to formal tender requests.

She also has an additional 10 years' experience of account managing corporate businesses for office2office, a large contract stationer, including coordinating the client/ supplier working relationship, internally project managing client queries and striving to find added value for the client from other services that the business provided. She previously owned and ran an office products business for 5 years employing a few staff and prior to that, worked for Canon in the UK for 5 years as a Business. Following this she moved across to Canon Europa NV, their European head office based in Amsterdam for 2 years. Hazel is educated to degree level with a BA(Hons) Degree in Accounting which included a year working in Minnesota for American Crystal Sugar Company. Outside work, Hazel has volunteered as a governor at Bosworth Academy, a large secondary school in Leicestershire for the last 8 years and has been the Chair of Governors since September 2015.